



Your Quick Guide to Dynamics 365 Business Central for the
Wholesale Distribution Industry



Microsoft Dynamics 365
Business Central

What is Microsoft Dynamics 365 Business Central?

Microsoft Dynamics 365 Business Central is a business management solution which allows you to streamline your internal processes and develop your business to its full potential.

Highly versatile and flexible, Business Central can be tailored to meet your unique business requirements. The revolutionary ERP solution is quick to implement, easy to use and offers scalable functionalities capable of supporting all processes across your business. Microsoft Dynamics supports hundreds of thousand companies worldwide with a range of solutions to fit every requirement.

How Microsoft Dynamics 365 can help your wholesale distribution business

Microsoft Dynamics 365 Business Central is designed to help distributors efficiently manage the sales process from beginning to end, including pricing, individual orders and shipping details.

Dynamics 365's modern distribution ERP software solution also offers a range of management capabilities which can help companies stay competitive in the wholesale industry by optimising their warehouse processes and inventory. What's more, the software for wholesalers features a multi-currency functionality which gives distributors an accurate view of costs when trading abroad.

In addition to providing intelligent insights into customer buying trends, product costs and vendor alternatives, Dynamics 365 wholesale and distribution capabilities allows distributors to track their products every step of the way, from supplier to end customer.

In fact, the advanced analytics functionalities available with Dynamics 365 are great for wholesalers looking for an in-depth overview of their business operations. The smart distribution ERP software allows wholesalers to build tailor-made reports and manage dashboards according to their needs.

Key Benefits

Microsoft Dynamics 365's wholesale and distribution ERP software will transform your business with its range of functionalities designed specifically to help wholesalers and distributors:

- Understand the volume of goods and materials, and where they are located
- Accurate up-to-date information available to all staff, allowing them to make more profitable decisions.
- Improved reporting functionality will allow you to predict trends and order appropriately
- Fully integrated solution brings together information across all departments.
- Enhanced layout allows you to manage your warehousing system with ease, meaning you can choose the fastest route to pick stock and meet customer SLAs.
- Improved supply chain information provides reliable information on stock visibility, product performance, and product margins.
- Accurately gather information on the best performing suppliers in terms of delivering on time and price.
- Ability to anticipate buying trends and predict potential new opportunities, leading to an improved customer understanding.
- Functionality to track and time the entire order process, from stock allocation to delivery, in order to meet customer expectations.
- Gauge business intelligence by reporting on costs, resources, orders to measure and maximise productivity & profitability

Microsoft Dynamics 365 Business Central offers everything a business needs to effectively manage growth, boost efficiency and increase profitability.

Now that you've seen what it could do for your business, how can **Dynamics 365 Providers** help?

Our team has years of experience matchmaking businesses with highly qualified partners from our network who specialise in Dynamics 365 Business Central. We'll find the best partner for you based on your unique business requirements.

Contact us today to find out more or arrange a demo

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